

## RICERCHE PARTNER

## dalla rete Enterprise Europe Network

A UK company has developed an innovative method of delivering power through glass invisibly seeks international partners in Europe, USA and Canada (other countries will be considered) through a joint venture or manufacturing agreement (ref: BRUK20210809003)

A UK company based in the North East has developed an innovative method of delivering power through glass invisibly. A transparent lamination of conductive and non-conductive glass allows power or data to be transferred across individual layers within the lamination. They seek to expand their reach and are looking for international partners in Europe, USA and Canada through joint venture, licence or manufacturing and distribution agreements.

Romanian architecture design company seeks partners for outsourcing and subcontracting agreement (ref: BRRO20210622001)

A Romanian architecture design company seeks partners specialized in planning and design of buildings and houses, in order to conclude outsourcing and subcontracting agreements.

Real-time training system for water sports developed by Greek SME seeks manufacturer (ref: BRGR20200827001)

A small Greek enterprise operating in the water sports sector has created a smart wearable device in the form of a watch that can provide real-time data and training support for a variety of water sports uses. The company is looking for a manufacturing partner with the capacity to produce such a device, in collaboration with the Greek partner who would provide the technical specifications.

A Croatian company specialized in designing and manufacturing water bikes is looking for distributors in Italy, Greece, Spain, Portugal and other touristic countries under commercial agency agreement or distribution service agreements (ref: BOHR20210223001)

A Croatian company specialized in designing and manufacturing products, such as pontoons, modular prefabricated beaches, terraces and paths, wooden furniture, and the newest product – water bikes is looking for distributors mainly in Italy, Greece, Spain, Portugal and other countries related to tourism. The company offers commercial agency agreements or distribution service agreements.







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German start-up company is searching for project opportunities within outsourcing or subcontrating agreements in the field of interactive learning scenarios, awareness raising and behaviour change (ref: BODE20220217007)

German SME offers tailor-made game-based learning scenarios for industry, cultural and social organisations or scientific groups. The goal is to transport interactive content to the target group and to improve the impact, such as learning success, sustainable operation, social acceptance or sales improvement etc., while integrating a scientific impact measurement system to prove the success of the project. Outsourcing or subcontracing agreements are sought for entire project implementation.

French SME specialized in organic aperitive and provence gourmet recipes is searching Import and distribution partners in the field of delicatessen shop and HoReCA (ref : BOFR20220301031)

The French familial manufacturer located in Provence offers organic aperitive and gourmet recipes distributed in delicatessen shops, Hotels and restaurants through its bigger sizes for cooking. The company is looking for international partners under the frame of a distribution agreement services or a commercial services agreement.

A Romanian guesthouse located in Ranca, one of the most popular mountain resorts in the Carpathians, is looking for travel agencies and tour operators for commercial agency agreements (ref: BORO20200311002)

This guesthouse is located in Ranca mountain resort, 18 kilometers away from Novaci, Gorj County, at an altitude of 1600 meters, on the highest road in Romania - Transalpina. The guesthouse is only 600 meters from the ski slopes at the foothill of Papusa Peak in the Parang Mountains. It offers a variety of relaxation opportunities and traditional food, in a special natural setting. It is looking for partners abroad like travel agencies and tour operators for commercial agency agreements.

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Per approfondimenti o per ulteriori ricerche partner contattateci all'indirizzo <u>alps.europa@ge.camcom.it</u>





